

MEDIA RELEASE

Q3 FY18 TOTAL INCOME AT RS. 83 CRORE (US\$ 13 MILLION) - UP 2%

AVERAGE DAILY STOCK EXCHANGE TURNOVER STOOD AT RS. 4,524 CRORE (US\$ 707 MILLION) - A YOY INCREASE OF 64%

AVERAGE DAILY TURNOVER IN CASH - EQUITY SEGMENT ROSE TO RS. 335 CRORE (US\$ 52 MILLION) - UP 61%

AVERAGE DAILY TURNOVER IN COMMODITIES SEGMENT WAS AT RS. 270 CRORE (US\$ 42 MILLION) - UP 5%

Mumbai, January 12, 2018: Reliance Securities, the Broking & Distribution arm of Reliance Capital, announced its financial results for the quarter ended December 31, 2017.

For the quarter ended December 31, 2017, the **total income** was **Rs. 83 crore** (US\$ 13 million) - a **YoY increase of 2%**.

For the quarter ended December 31, 2017, the **Profit before Tax** rose to **Rs. 14 crore** (US\$ 2 million) as against Rs. 13 crore in Q2 FY18.

In equity broking, the **average daily stock exchange turnover** grew to **Rs. 4,524 crore** (US\$ 707 million) - a YoY increase of 64%. The **average daily turnover in cash - equity segment rose by 61%** to **Rs. 335 crore** (US\$ 52 million).

As on December 31, 2017, there were approx. **8.5 lakh broking accounts** - a **YoY increase 7%**.

As on December 31, 2017, the **commodity broking accounts rose by 38% to over 98,000**, with **average daily commodities turnover** increased by 5% to **Rs. 270 crore** (US\$ 42 million)

Wealth Management continued its robust growth and ended with **Assets under Management (AUM) of Rs. 5,431 Crore** (US\$ 849 million) - a **YoY increase of 51%**.

"I am very happy to report that we continue to progress on the path of profitable growth, with consistent increase in the number of trading clients, coupled with a rise in volume in the Cash Market segment and distribution of investment products. Our evolution is backed by significant digital transformation initiatives across segments", said **Mr. B. Gopkumar, ED & CEO, Reliance Securities**.

Taking digital transformation to a new level, Reliance Securities is the first in the industry to integrate a fully digital single platform model for broking and distribution. **96% of new accounts were opened digitally enabling clients to trade on the same day.**

The business has an extensive geographical footprint of **over 80 branches and 1,300 customer touch points across India.**

About Reliance Securities:

www.rsec.co.in

Reliance Securities, the broking & distribution arm of Reliance Capital, is one of the India's leading retail broking houses, providing customers with access to equities, derivatives, currency, IPOs, wealth management solutions, insurance products, mutual funds, bonds, and corporate FDs amongst others. The large array of financial offerings helps customers fulfilling their investment objectives on one platform.

Reliance Securities offers secure online trading platform & investment activities in a cost effective and convenient manner. To enable wider participation, it also provides the convenience of trading offline through variety of means including Call and Trade, Branch Dealing Desks and network of affiliates.

Focus on timely & error-free execution represents its core strength. Our best in class research offerings, high degree of compliance with stock exchange regulations, ethical business standards, & strong risk management capabilities; Reliance Securities positions itself amongst strong & innovative brands in the financial services space.

Reliance Securities has over 9 lakh customers; having strong affiliate network with over 1,300 customer touch points across India.

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About Reliance Capital:

www.reliancecapital.co.in

Reliance Capital Limited, a part of the Reliance Group, is one of India's leading private sector financial services companies. It ranks amongst the top private sector financial services and banking groups, in terms of net worth. The Company is a constituent of MSCI Global Small Cap Index.

Reliance Capital has interests in asset management and mutual funds; life, health and general insurance; commercial and home finance; stock broking; wealth management services; distribution of financial products; asset reconstruction; proprietary investments and other activities in financial services.

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