

MEDIA RELEASE - Q3FY18

**RELIANCE NIPPON LIFE ASSET MANAGEMENT LIMITED (RNAM) BOARD DECLARED
MAIDEN INTERIM DIVIDEND OF RS. 5 PER SHARE POST LISTING**

REPORTED STRONG GROWTH IN AUM AND PROFITABILITY IN Q3FY18

PROFIT AFTER TAX AT RS. 130 CRORE (US\$ 20 MILLION) - UP 25%

REVENUES STOOD AT RS. 470 CRORE (US\$ 73 MILLION) - UP 31%

**LARGEST ASSET MANAGER WITH AUM OF RS. 3,87,871 CRORE (~US\$ 61 BILLION) -
UP 17% YOY**

**EQUITY ASSETS AS A PROPORTION OF TOTAL ASSETS GREW FROM 27% TO 34%
SINCE DECEMBER 2017**

**~23 LAKH SIPs WITH ANNUALISED INFLOWS OF AROUND RS. 7,800 CRORE (US\$
1.2 BILLION)**

RETURN ON EQUITY STOOD AT 24% IN Q3FY18

PRESENCE INCREASED BY 89 LOCATIONS

Mumbai, January 16, 2018: Reliance Nippon Life Asset Management (RNAM), asset manager of Reliance Mutual Fund, announced its financial results for the quarter ended December 31, 2017. The key performance highlights are:

- Board announced maiden interim dividend of **Rs. 5 per share** post listing
- **Q3 Profit after tax at Rs. 130 crore** (US\$ 20 million) - a YoY increase of **25%**
- **Q3 Revenues stood at Rs. 470 crore** (US\$ 73 million) - a YoY increase of **31%**
- As on December 31, 2017, **assets under management were at 3,87,871 Crore**(~US\$ 61 billion), **Total Mutual Fund asset under management** (in term of QAAUM) **was Rs. 2,43,595 crore** (US\$ 37.47 billion) - a YoY increase of **24%**
- **~23 lakh SIPs**, with annualised SIP inflows of around **Rs. 7,800 crore** (US\$ 1.2 billion)
- **As on January 15, 2017, market cap stood at approx Rs. 20,000 crore** (US\$ 3.1 billion)
- Company to focus on its assets yielding high profitability. **Equity Assets as a proportion of total assets grew from 27% to 34% since December 2017** (in term of QAAUM)
- RMF holds **AUM of Rs. 50,815 Crore** from 'Outside the Top 15 cities' category as on December 2017 – a YoY increase of 34%
- **Post demonetisation**, RMF has **added highest retail assets i.e. Rs. 27,075 Crore** – Manages overall retail assets of Rs. 70,998 Crore - amongst the highest in industry
- **RMF presence increased in 89 new locations.** Additional to 172 branches it has across pan India
- One of the **largest ETF players** in terms of QAAUM with **19.3% market share**

- Reliance AIF launched **2 new Category III AIF Funds** - Equity Opportunities AIF Scheme II & Equity Opportunities AIF Scheme III
- Garnering **increasing share of incremental global inflows** through our international subsidiaries, tie-ups in Japan and Korea via different funds including UCITS from Asia, Middle East, UK, and Europe
- Digital Purchases have more than doubled to approx. **635,000** for the period ended December 31, 2017.

“We continue our focus towards profitable growth and get the highest share of money into capital markets from retail investors and foreign investors coming into India. We continue our commitment to improve financial inclusion of B15 locations. In this quarter, we have increased our presence in 89 new locations keeping up to our objective in getting continuous flows from smaller cities and towns”, said **Mr. Sundeep Sikka, ED & CEO, Reliance Nippon Life Asset Management Limited.**

About Reliance Nippon Life Asset Management

www.relianceemutual.com

Reliance Nippon Life Asset Management Limited - RNAM (formerly Reliance Capital Asset Management Limited) is one of the largest asset managers in India, managing (directly & indirectly) assets across mutual funds, pension funds, managed accounts, alternative investments and offshore funds.

RNAM is the asset manager of Reliance Mutual Fund (RMF) Schemes. RNAM also has the mandates for fund management from Employees' Provident Fund Organisation (EPFO), The Pension Fund Regulatory and Development Authority (PFRDA) [as a Sponsor of the Pension Fund Manager] and The Coal Mines Provident Fund Organisation (CMPFO).

RNAM acts as the advisor for India focused Equity and Fixed Income funds [in Japan (launched by Nissay Asset Management) and Korea (launched by Samsung Asset Management)]. RNAM also manages offshore funds through its subsidiaries in Singapore and Mauritius thereby catering to investors across Asia, Middle East, UK, US, and Europe.

 / RelianceMutualFund

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Mutual Fund investments are subject to market risks, read all scheme related documents carefully.