



## **MEDIA RELEASE**

**RELIANCE CAPITAL ASSET MANAGEMENT COMPLETES REGULATORY APPROVAL  
PROCESS FOR ADDITIONAL STAKE SALE TO NIPPON LIFE INSURANCE**

**ADDITIONAL STAKE SALE APPROVED BY COMPETITION COMMISSION OF INDIA  
EPFO AND THE BOARDS OF BOTH COMPANIES**

**NIPPON LIFE INSURANCE TO INVEST RS 657 CRORE (US\$ 108 MILLION)  
FOR ADDITIONAL 9 PER CENT STAKE IN RELIANCE CAPITAL ASSET MANAGEMENT**

**TRANSACTION OF 9 PER CENT ADDITIONAL STAKE SALE  
TO BE COMPLETED BY NEXT WEEK**

**NIPPON LIFE INSURANCE TO UP STAKE IN RELIANCE CAPITAL ASSET MANAGEMENT  
FROM EXISTING 26 PER CENT TO 35 PER CENT IN FIRST TRANCHE  
AND TO 49 PER CENT IN SUBSEQUENT TRANCHE**

**TRANSACTION PEGS VALUATION OF RELIANCE CAPITAL ASSET MANAGEMENT  
AT APPROX RS 7,300 CRORE (US\$ 1.2 BILLION)**

**NIPPON LIFE'S INVESTMENT REPRESENTS  
LARGEST FDI IN INDIAN MUTUAL FUND SECTOR TILL DATE**

**NIPPON LIFE INSURANCE MANAGES ASSETS OF NEARLY US\$ 500 BILLION  
(RS 30 LAKH CRORE)**

**February 18, 2015, Mumbai:** Reliance Capital Asset Management (RCAM), a part of Reliance Capital, today announced that it has completed the regulatory approval process for additional stake sale to Nippon Life Insurance, a Fortune 100 company and the seventh largest life insurer in the world.

Nippon Life Insurance had agreed to increase its stake in RCAM from existing 26 per cent to 49 per cent in two or more tranches in November 2014, subject to regulatory approvals.

The company has received approvals from Competition Commission of India (CCI) and Employee's Provident Fund Organization (EPFO), thus completing the regulatory approval process, for this transaction.

"We thank the regulators, the Competition Commission of India and the EPFO, for their approval for this transaction that will help us expand our reach and offer superior returns and innovative products to our customers and investors. We look forward to completing this transaction by next week" said Mr. Sam Ghosh, CEO, Reliance Capital.



The Boards of Directors of both the companies - Nippon Life Insurance and Reliance Capital Asset Management - have already approved the additional stake sale to the Japanese partner.

Nippon Life Insurance will be investing an aggregate value of Rs 657 crore (US\$ 108 million) to acquire an additional stake of 9% in RCAM in the first tranche, to reach a 35% stake. The transaction pegs Reliance Capital Asset Management's valuation at Rs 7,300 crore (US\$ 1.2 billion), the highest valuation till date for any asset management company in the country.

Subsequently, Nippon Life Insurance will have an option to increase its stake further by an additional 14 per cent, to reach 49 per cent, in tranches.

RCAM is the largest asset manager in India managing Rs. 2,29,060 crore (US\$ 36.9 billion) as on December 31, 2014, across mutual funds, pension funds, managed accounts and offshore funds.

Nippon Life Insurance is already a strategic partner in Reliance Capital Asset Management. The company acquired 26 per cent stake in Reliance Capital Asset Management at an aggregate value of Rs 1,450 crore (US\$ 240 million) in 2012. The transaction pegged the total valuation of Reliance Capital Asset Management at approximately Rs 5,600 crore (US\$ 920 million).

Nippon Life is a 125 year Global Fortune 100 company and manages nearly US\$ 500 billion (Rs 30 Lakh crore) in assets, amongst the largest total assets in the world for any life insurer. The company is the 7th largest life insurer in the world and the Number 1 private life insurer in Asia and Japan

### **About Reliance Capital Asset Management**

[www.reliancemutual.com](http://www.reliancemutual.com)

RCAM is the largest asset manager in India managing Rs. 2,29,060 crore (US\$ 36.9 billion) as on December 31, 2014, across mutual funds, pension funds, managed accounts and offshore funds.

RCAM is the only AMC in India to have been chosen to manage both, the public funds sponsored by the Indian government - the Provident Fund and Pension Fund. The company offers a well-rounded portfolio of products, that meet varying requirements, and constantly endeavors to launch innovative products and customer service initiatives to enhance value for its investors.

RCAM is part of Reliance Capital, one of India's leading financial services companies.



## **About Reliance Capital**

[www.reliancecapital.co.in](http://www.reliancecapital.co.in)

Reliance Capital, a part of the Reliance Group, is one of India's leading private sector financial services companies. It ranks amongst the top private sector financial services and banking groups, in terms of net worth. The Company is a constituent of CNX Nifty Junior and MSCI Global Small Cap Index.

Reliance Group is amongst India's leading business houses with over 200 million customers. The Group has a strong presence across a wide array of high growth consumer-facing businesses of financial services, telecom, energy, power, infrastructure and media and entertainment.

Reliance Capital has interests in asset management and mutual funds; life and general insurance; commercial and home finance; stock broking; wealth management services; distribution of financial products; asset reconstruction; proprietary investments and other activities in financial services.

### For Media Queries

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