

MEDIA RELEASE

RELIANCE GENERAL INSURANCE REPORTED GROWTH IN PREMIUM AND PROFITABILITY IN Q2 FY19

GROSS WRITTEN PREMIUM AT RS. 2,025 CRORE (US\$ 289 MILLION) - UP 20%

PROFIT AFTER TAX AT RS. 56 CRORE (US\$ 8 MILLION) - UP 20%

COMBINED RATIO IMPROVED FROM 109% TO 106%

INVESTMENT BOOK STOOD AT RS. 8,650 CRORE (US\$ 1.2 BILLION) - UP 19%

Mumbai, October 26, 2018: Reliance General Insurance Company Ltd., a wholly owned subsidiary of Reliance Capital Ltd., announced its financial results for the **quarter ended September 30, 2018**. The key performance highlights are:

- **Gross Written Premium** was **Rs. 2,025 crore** (US\$ 289 million) - a **YoY increase of 20%**
- **Profit After Tax** rose to **Rs. 56 crore** (US\$ 8 million) - a **YoY increase of 20%**
- **Combined Ratio improved** from 109% in Q2 FY18 to **106% in Q2 FY19**
- **Investment Book** increased to **Rs. 8,650 crore** (US\$ 1.2 billion) - a **YoY increase of 19%**
- **Online channel** registered **26% growth in gross premium collected** during the quarter
- **RGI's market share rose** from 4.3% in Q2 FY18 to **4.5% in Q2 FY19**

“The industry will benefit from favourable regulatory enactments such as compulsory long term insurance for motor vehicles and enhancement in the compulsory personal accident cover. **We remain focused on our journey of profitable growth. For Q2, our premium grew by 20% against industry growth of 13%**” said **Mr. Rakesh Jain, ED & CEO, Reliance General Insurance Company Ltd.**

About Reliance General Insurance Company Limited

www.reliancegeneral.co.in

Reliance General Insurance Company Limited (RGI), a wholly owned subsidiary of Reliance Capital Limited, offers insurance solutions for motor, health, home, property, travel, marine and other speciality products.

RGI is amongst the leading private sector general insurance companies in India with a strong distribution network of 130 branches and, one of the largest agency force of approx. 29,000 agents across the country as on September 30, 2018.

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Note: All conversions from INR to United States Dollar were made assuming the rate of Rs. 70.00 = US\$ 1.00

Disclaimer:

Reliance General Insurance Limited proposes, subject to receipt of requisite approvals, market conditions and other considerations, to make an initial public offering of its equity shares (“Offer”) and has filed a draft red herring prospectus (“DRHP”) with the Securities and Exchange Board of India (“SEBI”). The DRHP is available on SEBI website at www.sebi.gov.in as well as on the website of the book running lead managers i.e., Motilal Oswal Investment Advisors Private Limited at www.motilaloswalgroup.com, Credit Suisse Securities (India) Private Limited at www.credit-suisse.com/in/IPO/, Edelweiss Financial Services Limited at www.edelweissfin.com, UBS Securities India Private Limited at www.ubs.com/indianoffers, Haitong India Securities Private Limited at <http://www.htisec.com/en-us/haitong-india>, and IDBI Capital Markets & Securities Limited at www.idbicapital.com, and the websites of BSE Limited and National Stock Exchange of India Limited at www.bseindia.com and www.nseindia.com, respectively. Investors should note that investment in equity shares involves a high degree of risk and for details relating to the same, see “Risk Factors” of the RHP when available. Potential investors should not rely on the DRHP for any investment decision.

The Equity Shares offered in the Offer have not been and will not be registered under the U.S. Securities Act of 1933, as amended (“**U.S. Securities Act**”) or any state securities laws in the United States, and unless so registered may not be offered or sold within the United States, except pursuant to an exemption from, or in a transaction not subject to, the registration requirements of the U.S. Securities Act and applicable state securities laws. Accordingly, such Equity Shares are being offered and sold (i) outside of the United States in offshore transactions in reliance on Regulation S under the U.S. Securities Act and the applicable laws of the jurisdiction where those offers and sales occur; and (ii) to “qualified institutional buyers” (as defined in Rule 144A under the U.S. Securities Act), pursuant to the private placement exemption set out in Section 4(a) of the U.S. Securities Act.

Pursuant to Regulation 60(7) of the Securities and Exchange Board of India (Issue of Capital and Disclosure Requirements) Regulations, 2009, as amended, please refer to the financial information of Reliance General Insurance Company Limited provided below:

(Rs. in crore)

Particulars	Q2 FY2019**	FY2018**	FY2017*	FY2016*
Gross Written Premium	2,025	5,122	4,007	2,868
Profit After Tax	56	165	129	101
Share Capital	252	252	126	123
Reserves	1,252	1,154	1,122	906
Earnings Per Share (Rs.)	2.22	6.56	5.12	4.11
Dividend Per Share (Rs.)	-	0.5	-	-
Book Value per share (Rs.)	59.76	55.85	49.97	43.41
Combined ratio (%)	106	111	120	121
Investment book	8,650	7,999	6,724	5,381

* As per Restated Financial Statements included in the Draft Red Herring Prospectus of Reliance General Insurance Company Limited, dated October 9, 2017

** As per Audited Financials